

Message Text

LIMITED OFFICIAL USE

PAGE 01 SAN SA 02328 191516 Z

41

ACTION EB-11

INFO OCT-01 ARA-11 ADP-00 AF-10 NEA-10 JUSE-00 SCEM-02

AID-20 NSC-10 RSC-01 CIEP-02 TRSE-00 SS-15 STR-08

OMB-01 CEA-02 CIAE-00 COME-00 FRB-02 INR-10 NSAE-00

XMB-07 OPIC-12 LAB-06 SIL-01 L-03 H-02 INT-08 PA-03

PRS-01 USIA-12 DODE-00 RSR-01 EUR-25 /197 W

----- 127722

R 191430 Z JUN 73

FM AMEMBASSY SAN SALVADOR

TO SECSTATE 3061

INFO AMEMBASSY CARACAS

AMEMBASSY GUATEMALA

AMEMBASSY MANAGUA

AMEMBASSY MEXICO

AMEMBASSY PANAMA

AMEMBASSY SAN JOSE

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE SAN SALVADOR 2328

E. O. 11652: N/ A

TAGS: BDIS, ENRG, ES, XK

SUBJ: PETROLEUM SUPPLY AND PRICES FOR CENTRAL AMERICA

GUATEMALA FOR ROCAP

1. HOBART GARDINER, REGIONAL MANAGER OF ESSO STATIONED IN SAN SALVADOR, CAME BY TO INFORM ME AS TO WHAT AMOUNTS TO A "DIPLOMATIC OFFENSIVE" BY ESSO, THE PURPOSE OF WHICH IS TO HEAD OFF A CONFRONTATION WITH THE GOVERNMENTS OF CENTRAL AMERICA OVER THE PROBLEM OF OIL IMPORT PRICE CONTROLS. IN THIS OFFENSIVE GARDINER HAS HIMSELF SEEN THE MINISTER OF FINANCE OF COSTA RICA; NEXT WEEK HE WILL CALL ON THE MINISTER OF FINANCE OF GUATEMALA. HE HAS SENT HIS MANAGER CALABRESE

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SAN SA 02328 191516 Z

TO SEE THE MINISTER OF FINANCE OF HONDURAS AND SALVADOR AND
HIS MANAGER IN NICARAGUA TO CALL ON THE MINISTER OF
FINANCE THERE. THE THRUST OF THIS ACTIVITY IS TO TRY TO

ECUCATE GOVERNMENT OFFICIALS ABOUT THE REALITIES

OF THE WORLD OIL SCENE.

2. NOT ONE TO LEAVE BASES UNTOUCHED GARDINER ALSO CALLED
ON SIECA, VISITING WITH ROBERTO MAYORGA, RODOLFO QUIROZ,
AND DR. NORIEGUA MORALES. HIS HOPE WAS THAT SIECA
MIGHT BE " MORE OBJECTIVE AND SEE THINGS FROM AN ECONOMIC AND
NOT A POLITICAL POINT OF VIEW." HE FELT NONETHELESS THAT
THE TENDENCY IN SIECA TO STRESS THE REGIONAL NATURE OF THE
PROBLEM AND TO LOOK FOR REGIONAL SOLUTIONS IS QUIXOTIC.
HE POINTS OUT THAT WHEN THE CACM WAS FORMED THE IDEA OF A
COMMON FRONT ON THE MATTER OF PETOLEUM WAS DISCARDED
(THERE WERE FAR TOO MANY PROBLEMS WITH RESPECT TO THE CREATION
OF A COMMON REFINERY FOR ALL FIVE COUNTRIES). HE DESCRIBED
THE MEETING AT SIECA AS A FRANK ONE AND HE ATTEMPTED TO
MAKE IT CLEAR THAT TME PROBLEM FOR THE OIL COMPANIES IN
CENTRAL AMERICA IS REAL AND THAT THEIR MOVES DO NOT SIMPLY
REFLECT GREEDINESS ON THE PART OF U. S. OIL COMPANIES. HE
THINKS THEY NOW BETTER UNDERSTAND THAT CENTRAL AMERICA IS
NOT CONTRIBUTING TO THE PROFITS OF HIS COMPANY; INDEED, QUITE
THE OPPOSITE IS CORRECT. LOOKING FORWARD TO THE FORTHCOMING
LIMA MEETING HE POINTED OUT THAT IT IT HIGHLY UNLIKELY IN HIS
JUDGMENT THAT THE VENEZUELANS WILL SOME DAY SUPPLY THEIR
CENTRAL AMERICAN BRETHREN WITH OIL AT A LOSS. GARDINER WENT
ON TO GUESS THAT THE MEETING PROBABLY WILL NOT
SUCCEED IN ACHIEVING ANY LONG TERM SOLUTIONS.
CATTO

LIMITED OFFICIAL USE

NNNNMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUN 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973SANSAS02328
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: SAN SALVADOR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730624/aaaajhlq.tel
Line Count: 98
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: elyme
Review Comment: n/a
Review Content Flags:
Review Date: 16 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <16-Jan-2002 by willialc>; APPROVED <06-Feb-2002 by elyme>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 980217
Subject: PETROLEUM SUPPLY AND PRICES FOR CENTRAL AMERICA GUATEMALA FOR ROCAP
TAGS: BDIS, ENRG, ES, XK
To: CARACAS
EB
GUATEMALA
MANAGUA
MEXICO
PANAMA
SAN JOSE

SEC STATE
STATE
TEGUCIGALPA

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005